

# BUILDING OUR FUTURE

CCi 2019 Annual Report



**COLORADO**  
CORRECTIONAL INDUSTRIES

*A Division of the Colorado Department of Corrections*

We Build **OPPORTUNITY**

## CCi Vision

We Build Opportunity.

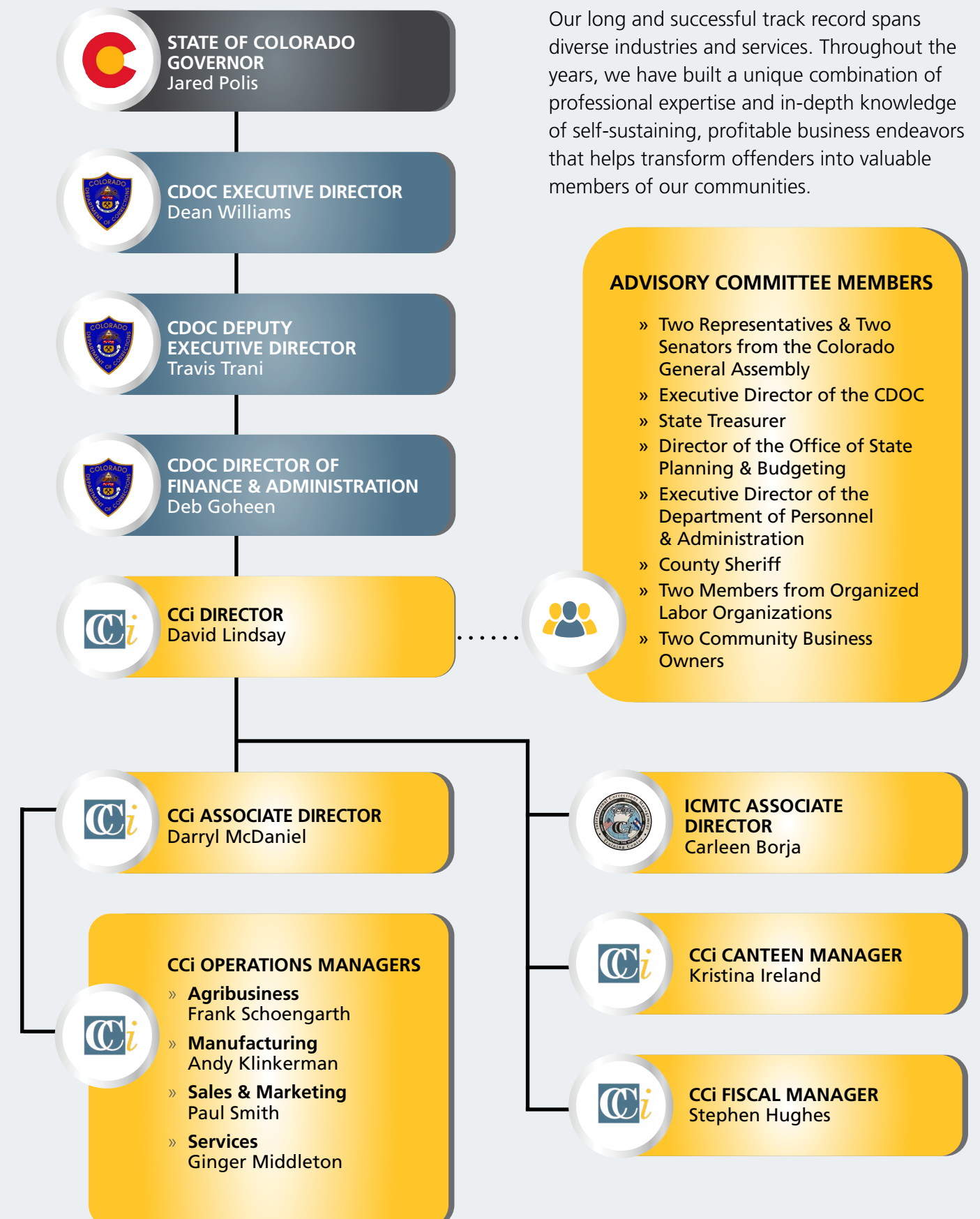
## CCi Mission

- » To provide offenders with meaningful work opportunities, skills, and work ethics which better prepare them to successfully transition back into the community.
- » To reduce offender idleness by employing as many offenders as possible in self-sustaining, innovative, and productive industries.
- » To function in a business-like manner so that ongoing operational and financial requirements of the Division are consistently achieved.

## CCi Core Values

- O** » Optimistic About the Future
- P** » Passion for Changing Lives
- P** » Present and Professional Team
- O** » Ownership of Operations & Resources
- R** » Recognize Everyone's Potential
- T** » Teamwork Built on Trusting Others
- U** » United in Public Safety and Security
- N** » Nourish Respect and Diversity
- I** » Integrity First and Always
- T** » Transparent Communications
- Y** » Yearning for Innovation

## Our Organization



Our long and successful track record spans diverse industries and services. Throughout the years, we have built a unique combination of professional expertise and in-depth knowledge of self-sustaining, profitable business endeavors that helps transform offenders into valuable members of our communities.

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# Director's Welcome



Thank you for your interest in Colorado Correctional Industries (CCi) 2019 Annual Report. Over the past year, we have made significant strides in building our future by enhancing our organizational structure and alignment, promoting our vision, and establishing processes so that we can collect relevant information in order to make informed and data-driven decisions.

In any business, a strong foundation must be established in order to withstand the challenges they will undoubtedly face which include market variability, raw material availability, competition from outside sources, and external job market changes. Fortunately, CCi has already built a strong foundation that addresses many of these areas that include alignment with Departmental and State priorities, establishing strong partnerships, being adaptive to change, and focusing on employment needs of the offender population.

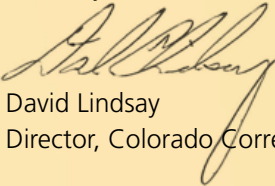
It is well documented that employment is a critical factor in successful reentry. Whether it is specific job training on how to use a certain type of equipment or soft skills like working collaboratively with others and receiving constructive feedback, they all increase the likelihood of successful reentry. This, in conjunction with support from employers, non-profit agencies, and faith-based community organizations, provides the foundation for individuals to positively contribute to the community.

Along these lines, CCi prides itself on being an effective model for helping to prepare offenders for employment. This includes skills certification and education, collaboration with businesses and the community, and a focus on career development and job retention. We have evolved over the decades from simply employing offenders to providing meaningful work opportunities to offenders. This is a subtle but profound change in focus. We do not want to leave things to chance, rather we want to be deliberate in our actions and provide programs so that we can affect positive and long term change.

I am proud of the changes we are implementing across our division. As national leaders in Correctional Industries, CCi has taken the mission of providing work training programs which promote positive work experiences through mentoring and guidance to classroom training and employment preparation which translates to successful workforce development.

Supporting successful community reentry is a team effort and we are proud of the part that we play. It is with a collaborative focus that CCi will continue to work together to build stronger pathways and foster an environment that encourages change as we continually build upon and strengthen our mission, our work force, our communities, and ultimately our future.

Sincerely,



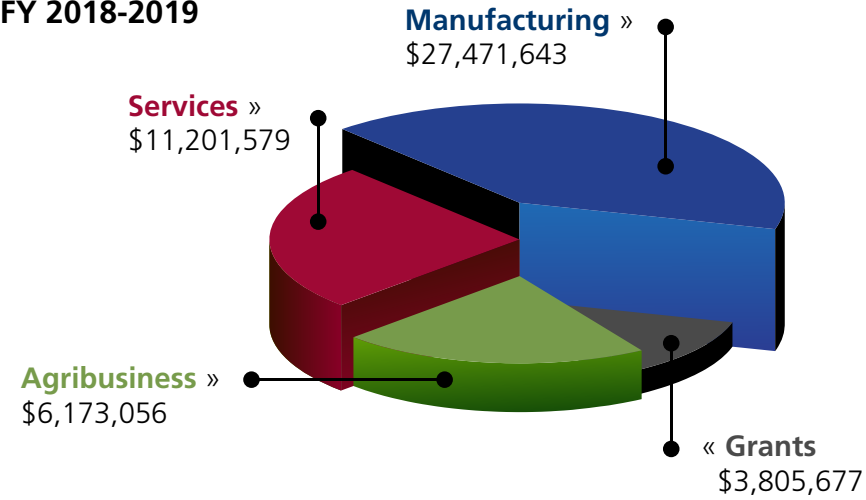
David Lindsay  
Director, Colorado Correctional Industries

# Building Our Future

Replacing multiple data systems with Global Shop Solutions' integrated Enterprise Resource Planning (ERP) system provides shops greater efficiencies across the board. From tighter inventory control to more efficient labor management, Global is a tool that ultimately lowers cost of goods sold and improves manufacturing. Using the Job Costing Accounting module, there is no question as to the true cost of a job. The Advanced Planning & Scheduling module allows shops to see all materials and labor attached to one job up to the minute, accurately and timely. From paper stacks on desks to real time data on GUI stations, Global Shop bridges manufacturing and efficiency while teaching offenders how to effectively operate ERP software.

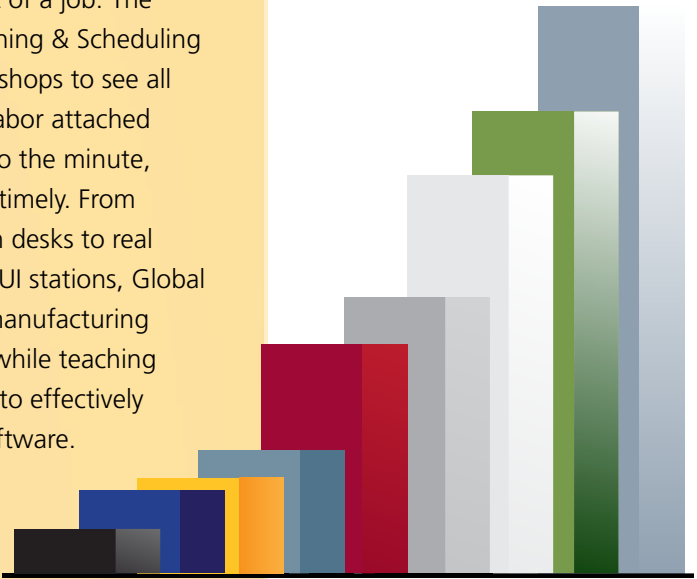
## MARKET PROFILE

Revenue by Sector:  
FY 2018-2019

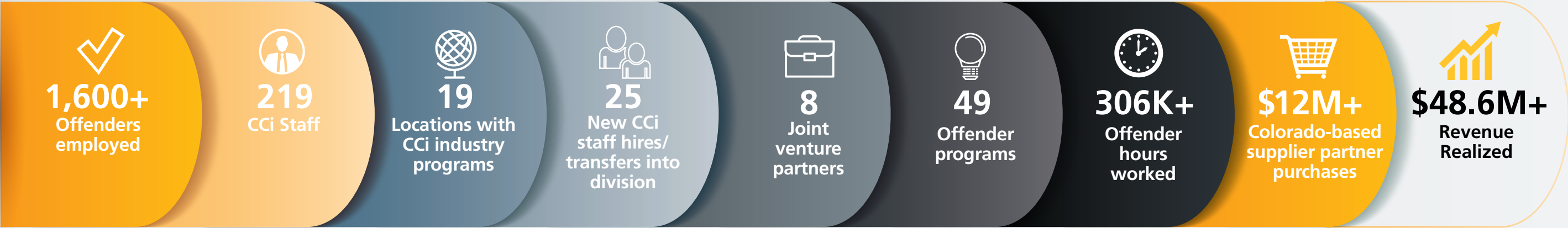


Revenue by Source:

- State Agency = \$15,103,915
- CDOC = \$11,332,291
- Education = \$9,113,064
- Private Sector = \$4,733,445
- Grant = \$3,805,677
- Other Government = \$1,846,129
- CCi = \$1,147,160
- Joint Venture = \$1,074,021
- PIE = \$496,253



## The Numbers





# CCi Facility Locations

Working closely with the Department of Corrections, CCI operates industries in almost every facility located throughout Colorado. Our programs employ over 200 staff and 1,600+ offenders on a daily basis.



- 1

Arkansas Valley Correctional Facility
- 2

Bent County Correctional Facility
- 3

Buena Vista Correctional Complex
  - a. Buena Vista Correctional Facility
  - b. Buena Vista Minimum Center
- 4

Colorado Correctional Center
- 5

Colorado Territorial Correctional Facility
- 6

Delta Correctional Center
- 7

Denver Reception and Diagnostic Center\*
- 8

Denver Women's Correctional Facility
- 9

East Cañon Complex
  - a. Arrowhead Correctional Center
  - b. Centennial Correctional Facility\*
  - c. Colorado State Penitentiary\*
  - d. Four Mile Correctional Center
  - e. Fremont Correctional Facility
  - f. Skyline Correctional Center
- 10

La Vista Correctional Facility
- 11

Limon Correctional Facility
- 12

Oakland Warehouse
- 13

Rifle Correctional Center
- 14

San Carlos Correctional Facility\*
- 15

Sterling Correctional Facility
- 16

Trinidad Correctional Facility
- 17

Youthful Offender System
- 18

International Corrections Management Training Center
- 19

CCI Administrative Office/CDOC Headquarters\*

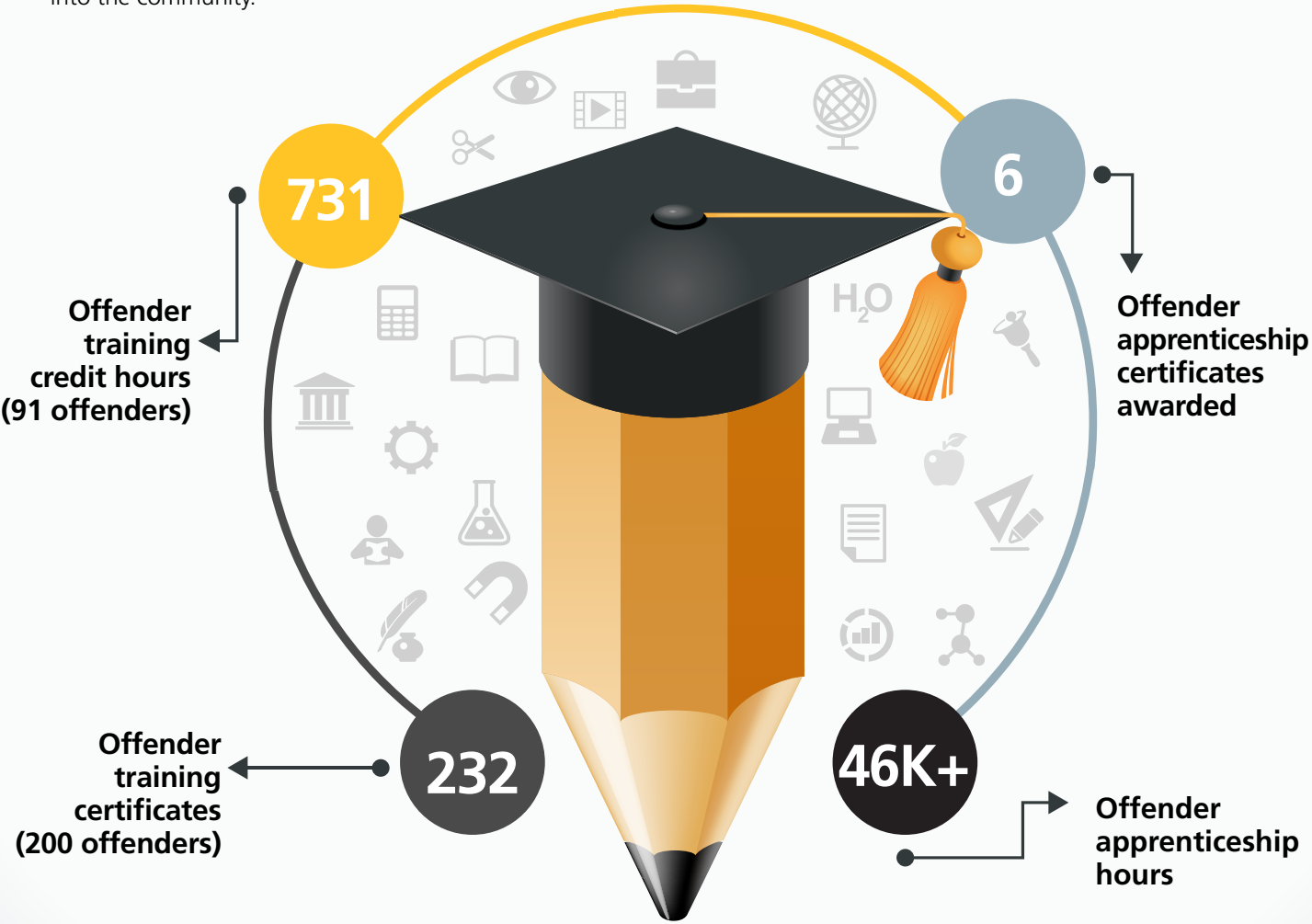
\*No CCI Offender Programs

# Education/Certification/Apprenticeships

CCI, through partnership with the Colorado Department of Corrections (CDC) Educational Program, provides structured on-the-job training and related technical instruction for skilled occupations. While some differences in scope exist, CCI apprenticeships are generally the same as those in the related private sector industry.

Currently, CCI offers multiple apprenticeships and certifications statewide in numerous trades. These job skills and experience will assist offenders in finding employment upon re-entry into the community.

- The Department of Labor (DOL) and CDC have partnered to meet the mandatory requirements of the nationally recognized DOL Apprenticeship Certificate.
- » U.S. citizenship
  - » High school diploma or GED
  - » 18 years or older
  - » Ability to perform essential trade functions
  - » Basic aptitude for acquiring trade skills





# Offender Training Programs


(by facility)

Facility	# Positions Forecasted (avg)	Positions Worked (avg)
<b>1 Arkansas Valley Correctional Facility</b>  		
CAD/GIS	16	14
Call Center	20	12
Fulfillment Center (Seasonal)	30	30
Modular Office Systems (PIECP)	60	38
<b>2 Bent County Correctional Facility</b> 		
Fulfillment Services	30	30
<b>3 Buena Vista Correctional Complex</b>   		
Firefighting & Reclamation	24	19
Fishery	10	4
Heavy Equipment/Trails Program	20	22
Leather Products (PIECP)	68	27
<b>4 Colorado Correctional Center</b> 		
Auto Body/Collision Repair	4	4
CSP Training Academy		
Maintenance	20	18
Light Construction & Maintenance/ CSP Culinary Arts/DOT City & Highway Beautification & Improvements	66	40
<b>5 Colorado Territorial Correctional Facility</b>  		
License Plates & Tabs	100	95
Signs (PIECP)	6	5
K-9 Adoption & Training	14	14
<b>6 Delta Correctional Center</b> 		
Farming (Seasonal)	10	0
<b>7 Denver Reception and Diagnostic Center</b> No CCI offender programs – Receiving Facility		

Facility	# Positions Forecasted (avg)	Positions Worked (avg)
<b>8 Denver Women's Correctional Facility</b>   		
Canteen	25	20
Electronic Image Verifications	20	20
Garments	25	16
K-9 Adoption & Training	36	28
Printing Services	35	25
TV Assembly	10	5
<b>9 East Cañon Complex:</b>		
<b>9a Arrowhead Correctional Center</b>   		
Canteen	70	45
Fishery	24	9
Fishing Rod Manufacturing	6	3
Fleet Services	15	20
Greenhouse Products	106	82
Honey Packaging	2	2
K-9 Adoption & Training	15	16
Transportation	10	10
<b>9b Centennial Correctional Facility</b> No CCI offender programs – High Risk/Residential Treatment Facility		
<b>9c Colorado State Penitentiary</b> No CCI offender programs – Close Custody Facility		
<b>9d Four Mile Correctional Center</b>  		
Big Horn Sheep Housing	1	1
Composting	1	1
Dairy & Dairy Processing	70	68
Heavy Equipment	20	15
K-9 Adoption & Training	12	13
Water Buffalo Dairy	5	10
White Bison Breeding	1	1
Wild Horse Inmate Program (WHIP)	55	57

# We Build Opportunity!

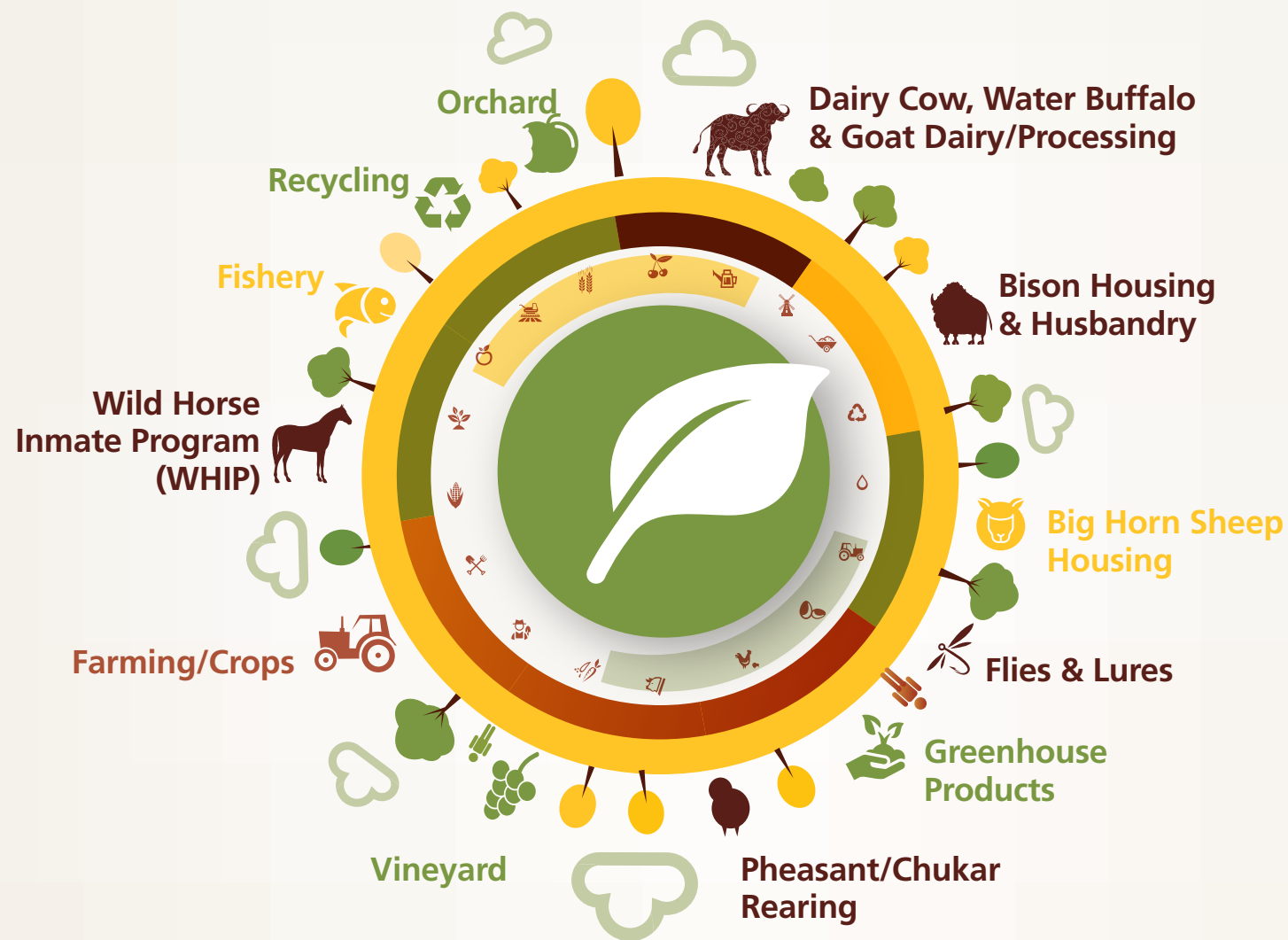
Facility	# Positions Forecasted (avg)	Positions Worked (avg)
<b>9e Fremont Correctional Facility</b> 		
3D Printing	8	6
Fiberglass (PIECP)	35	27
Metal Fabrication (PIECP)	90	72
Furniture (PIECP)	103	101
Security Cells & Furnishings (PIECP)	35	35
<b>9f Skyline Correctional Center</b>  		
Delivery & Installation	12	10
Farming	15	12
Fire Fighting & Reclamation (SWIFT)	24	21
Heavy Equipment	5	4
K-9 Kennels	3	3
Orchard & Vineyard	15	10
Pheasant & Chukar Hatchery	10	10
Recycling	15	11
<b>10 La Vista Correctional Facility</b>  		
Call Center (OIT)	10	11
Light Construction & Maintenance/Seasonal Farming	80	40
<b>11 Limon Correctional Facility</b> 		
Embroidery	40	17
Flag Manufacturing	20	12
Garments (PIECP)	80	78
<b>12 Oakland Facility</b> 		
Delivery & Installation	6	6
Vehicle Sales (Fleet/eBay)	1	1
State & Federal Surplus	3	2
Distribution Center	4	3
<b>13 Rifle Correctional Facility</b> 		
Culinary Arts	38	52
Firefighting & Reclamation (SWIFT)	20	19
Trails Program	10	7

Facility	# Positions Forecasted (avg)	Positions Worked (avg)
<b>14 San Carlos Correctional Facility</b> No CCI offender programs – Mental Health Facility		
<b>15 Sterling Correctional Facility</b>  		
K-9 Adoption & Training	32	38
Mattresses	5	5
Seating (PIECP)	87	41
<b>16 Trinidad Correctional Facility</b>  		
Air Filters	15	5
K-9 Adoption & Training	24	25
Fleet Services	5	5
<b>17 Youthful Offender System</b> 		
Specialty Products/Flies/Lures	10	3
<b>18 International Corrections Management Training Center</b> 		
Culinary Arts	12	12
Guest Services	10	10
Maintenance	12	12
<b>19 CCI Administrative Office/CDOC Headquarters</b> 		
No CCI offender programs – Administration		
<b>TOTAL</b>	<b>1,956</b>	<b>1,565</b>

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-  Agribusiness
-  Manufacturing
-  Sales/Marketing
-  Services

# Agribusiness



With agricultural roots dating back over 100 years, CCI knows how to grow success. Our Agribusiness programs provide work opportunities, supply food and milk for the prisons, and generate revenues from surplus crops and dairy processing sold to outside markets. From fish to cows, and grapes to apples, our 20+ different Agribusiness programs employ up to 800 offenders and make a positive impact on their daily lives as well as the communities we serve.

## Dairy Cow, Water Buffalo & Goat Dairy/Processing

Cow milk collected	17,459,709 lbs
Goat milk collected	1,160,000 lbs
Water buffalo milk collected	350,000 lbs
Number of births (all)	2,410
Goat and WB milk sold to make cheese	1,510,000 lbs
Cow milk sold to DOC for offender consumption	4,550,000 lbs
Cow milk sold to DFA (Dairy Farmers of America)	12,909,709 lbs
Total number of animals housed	3,617
Total number of animals milked	1,725

*Did you know?*  
The cow dairy earned a Quality Bonus from DFA for 83% of its production for the year!

## Fisheries

Tilapia sold	50 tons
Rainbow trout sold	50 tons

## Greenhouse

Number of hanging baskets/pots produced	3,200
Size of area maintained for bedding plants	10,000 sq. ft.

## Recycling

Tons of cardboard, office paper, scrap metal/tin, aluminum recycled tons	1,050
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## Wild Horse Inmate Program (WHIP)

Mustangs saddle/halter trained	139
Mustangs on grounds (monthly average)	230
Public adoptions	267

# Farming


 <b>11.75 TONS</b> Vineyards Harvested	 <b>520 ACRES</b> Farmed	 <b>9,520 TONS</b> Silage Harvested	 <b>5,040 PHEASANTS &amp; CHUKARS</b> Raised for Public Sale
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# Manufacturing





\*PIECP

Over the past few decades, our Manufacturing programs have worked proactively to build a business model based on self-sufficiency and progress. Our work is seen all across Colorado, from the flag above the State Capitol building to the bear-safe receptacles found in our state parks. Along with our most popular industries like office furniture, modular office systems, and seating/lounge products (which employ over 250 offenders), we are also constantly working to develop new programs. It's proven our success is a direct result of offenders' highly invested efforts.


	<b>3D Printing</b>	
	Orthopedic casts and other applications	3,536
	Hours spent printing (average of 5 hrs/cast)	17,680

	<b>Air/HVAC Filters</b>	
	Total filters	33,232
	State	17,007
	Schools	553
	All others	15,672

	<b>Fiberglass</b>	
	Fiberglass components	21
	PIE Fiberglass components	325


	<b>Furniture</b>	
	Furniture components	8,753
	PIE Furniture components	2,195

	<b>Garments &amp; Flags</b>	
	Garment products produced	
	Flags	2,463
	Garment & Embroidery	837,790
	Total Revenue	\$1,703,074
	PIE components produced	54,274
	Total Revenue	\$322,955

	<b>Leather</b>	
	K9 leashes provided to adoptive families	1,111
	Officer duty belts sold during basic training	550+
	Sides leather ordered	1,329

	<b>License Plates</b>	
	DOR license plates	3,889,563
	Fulfilled by POD	233,492
	Tabs	3,799,275
	Road signs	1,666
	PIE sign products produced	100
	Mounting Boards for DOR & Dealer Association	898,515

	<b>Modular Office Systems</b>	
	Modular Office System (MOS) components	1,340
	Gift packs shipped	46,686

	<b>Seating</b>	
	Chairs/stool products	14,693
	Lounge furniture products	281
	Mattresses/pillows	7,341
	Chairs repaired	1,006
	PIE seating components	86

## Metal

  
**734**  
Total Dumpsters

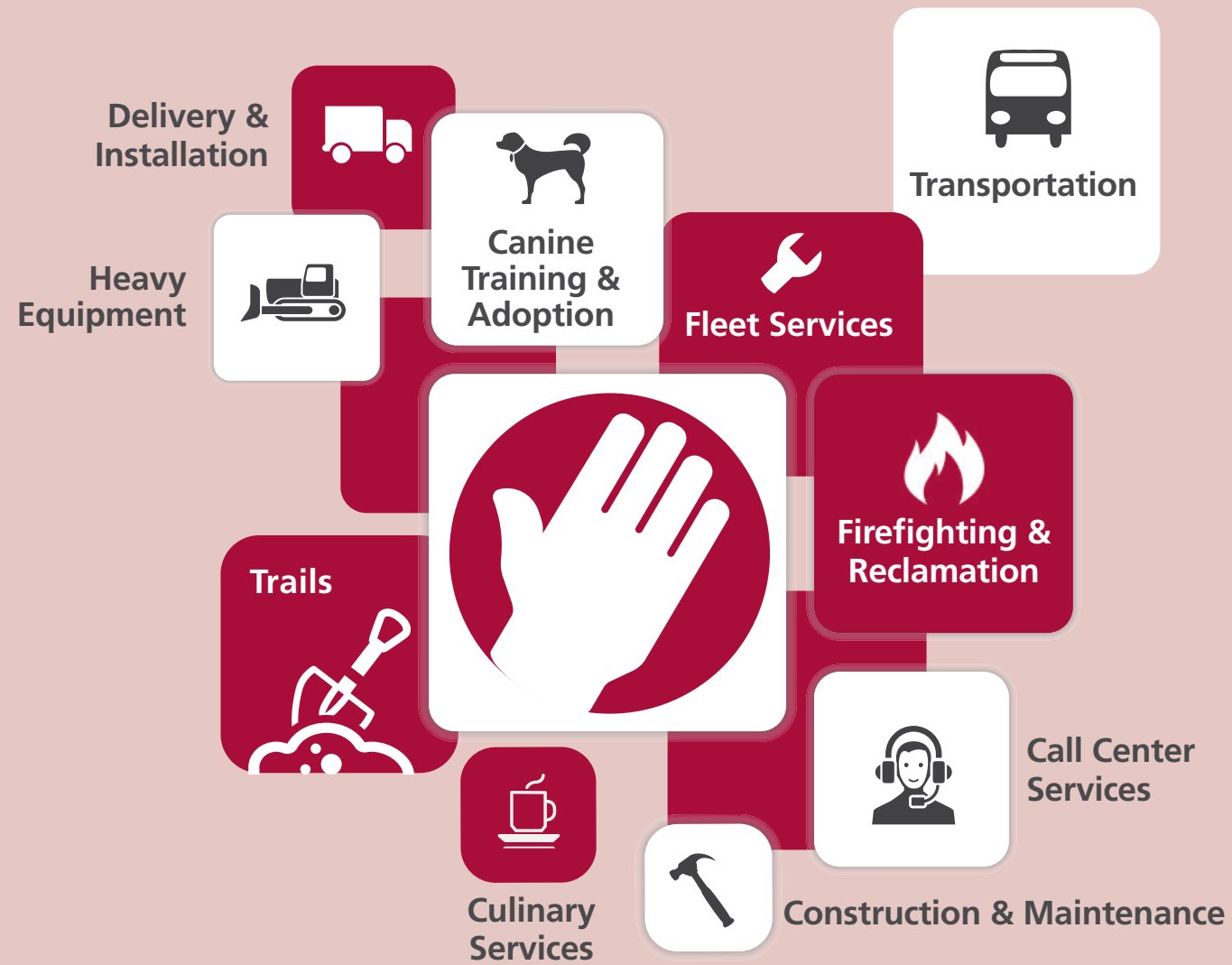
  
**319**  
Bear-Proof Dumpsters

  
**67**  
Campsite/Park Products

  
**39**  
PIE units (dumpsters, carts, enclosures & lockers)



# Services



## Canine



Dogs trained since inception	17,000+
New dogs trained this year	1,111
Number rescued from shelters and adopted	210
Returning alumni dogs	255
Service trained dogs	73

## Fleet Services



State vehicles serviced	1,200+
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## Fire Fighting & Reclamation



Offender man hours	13,200
Crew days spent fighting Colorado wildfires and/or remediation projects	59
Individual fires	8

## Heavy Equipment & Trails



Community improvement projects	30+
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Designed to support the community and the Department of Corrections, our Service programs have been creating positive change since 2002. Some of our well-known services have received local and national media attention, including the training of dogs, firefighting, and trailblazing. In addition, CCI provides dozens of other valuable community services. For example, in 2019, CCI recycled 1,050 tons of aluminum, paper, cardboard, and metal. Additionally, we provide construction, moving, cleaning, cooking, and maintenance services. These Service programs provide our offenders with the opportunity to build experience while giving back to the community.

## Transportation



**3,445**  
Deliveries Made



**14**  
Light Utility Vehicles

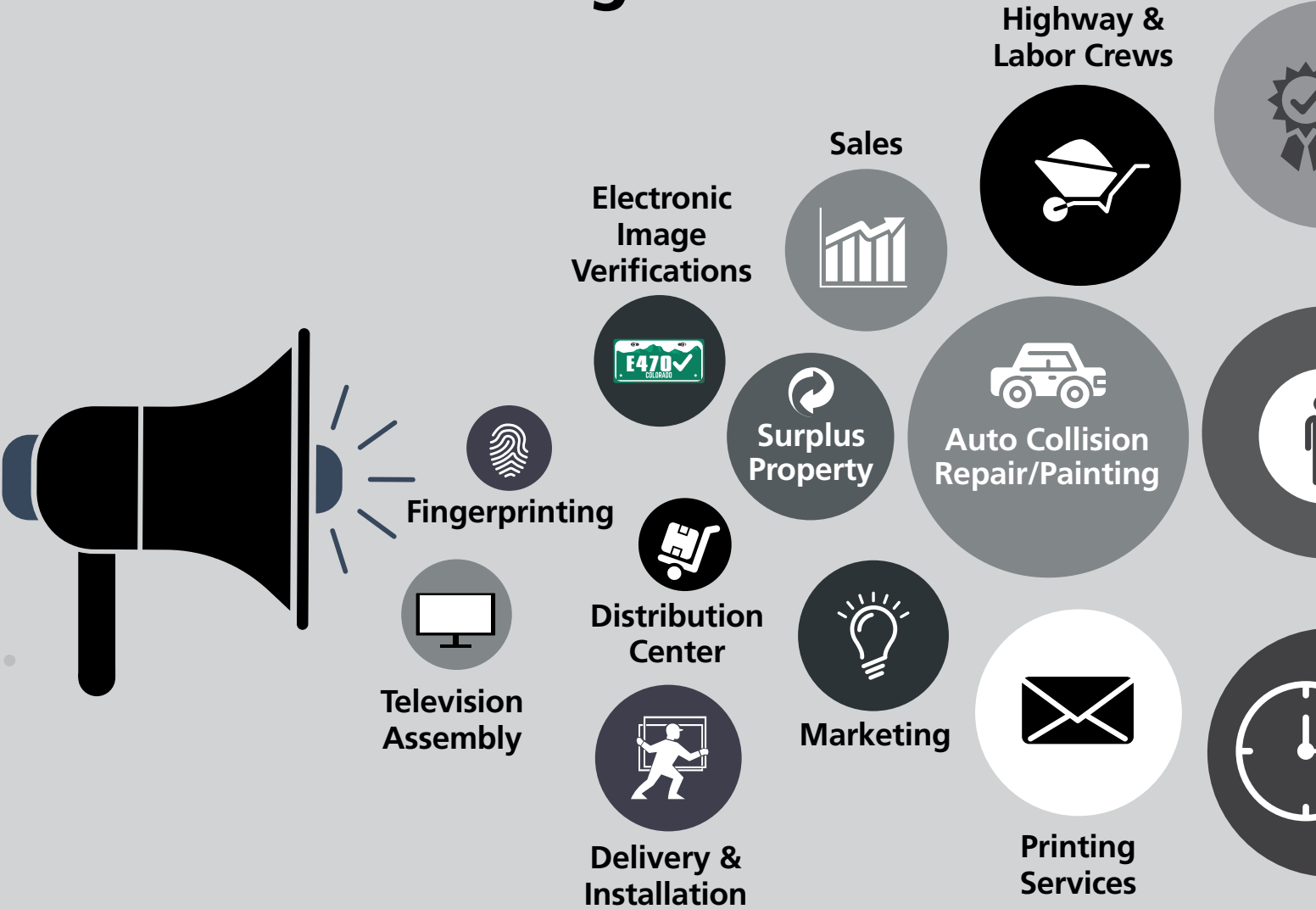


**120**  
Tractor Trailers




**362,217**  
Miles Driven


# Sales & Marketing



	<b>Auto Collision Repair/Painting</b>		
	State vehicles serviced	85	
	Vehicles with decals	82	

	<b>Electronic Image Verifications</b>		
	Plates verified	20,191,236	
	Average daily plate verification	94,391	

	<b>Highway &amp; Labor Crews</b>		
	Total days worked	1,150	
	Trash removal days	509	
	Denver Metro weed/brush mitigation days	209	
	Colorado repaired/new fence installations	3,200+ ft.	
	CDOT homeless camp clean ups	56	
	Adams County open space homeless camp clean ups	6	
	Denver Metro bridge under passes clean ups	14	
	Assisted CDOT with I25 corridor water mitigation		

	<b>Sales</b>		
	CAD drawing projects	383	
	Fingerprinting	4,266	


	<b>Surplus Property</b>		
	State surplus revenue	\$980,207	


	<b>Distribution Center</b>		
	Deliveries/installs	1,884	
	Total rigs in fleet	3	
	Value of deliveries	\$5.9 mil	
	CU Aerospace Building furniture project	\$2.1 mil	

	<b>Web Orders</b>		
	On-line orders	2,324	
	Unique online customers	1,116	
	On-line sales		
	Furniture	\$542,331	
	Seating	\$3,393,697	
	Modular Office Systems	\$5,082,324	
	Flags	\$9,267	
	Web site visitors	238,411	

## Printing Services

  
**14,250,690**  
Forms and books printed  
for state agencies

  
**9,464,850**  
Number printed for  
Department of Revenue

  
**4,014**  
TVs assembled  
for CDOC

Understanding customer needs, providing excellent customer service, and working together to achieve success are the ultimate goals of Sales and Marketing programs. Providing comparable pricing, along with quality and service above that of our competitors, has long been our objective at CCI. Customer accounts are spread across the state, and our Sales force must strive not just to meet, but exceed customer expectations, while adhering to budget and achieving project deliveries.



# Spotlight on Canteen

- To provide work and self-improvement opportunities to assist in successful community reintegration.
- To provide high quality, fairly priced merchandise and services to the offender population in an efficient and profitable manner.
- Aid in the maintenance of a secure environment.
- Reduce reliance on taxpayer provided funds for offender recreational, educational, and social benefit expenditures.

The Canteen program is a self-sustaining entity, receiving no taxpayer support and designed to teach offenders valuable skills for life after prison.

Offenders with adequate funds can select from a wide range of retail products including candy and snacks, name brand hygiene and style products, and more. Orders

are completed through two distribution centers located in Denver and Cañon City. Nearly 100 offenders are employed by these operations, processing over 60,000 orders per month.

Profits from retail and vending machine sales and family gift packs help to fund offender educational, recreational and social activities, as well as supplementing other direct offender needs.

In addition to learning marketable, transferable skills, canteen workers are forklift certified to further enhance their success upon release from incarceration.



## Canteen

Canteen items available	1,100
Canteen orders processed	783,202



# ICMTC



# Spotlight on ICMTC

In partnership with the U.S. Department of State Bureau of International Narcotics and Law Enforcement Affairs (INL), CCI operates a corrections training center that provides instruction to corrections officials from around the world.

Funded through INL cooperative agreements, the decommissioned Colorado Women’s Correctional Facility in Cañon City was transformed into The International Corrections Management Training Center (ICMTC) and began classes in September 2011 with Mexican penitentiary officers. Since then, ICMTC has trained over 4,500 officials from 44 countries.

Staffed by Colorado DOC employees and trainers experienced in all fields of modern corrections system management and operations, attendees are able to observe operations in a variety of correctional settings at all security levels. This first hand access to the wide array of correctional specialists working in these locations helps demonstrate best practices, which are reinforced through classroom instruction and practical application in the housing units located at the ICMTC.

## Courses offered at the ICMTC include:

- Correctional Institution Management
- Emergency Response Team
- High Risk Prisoner Transport
- First Line Leadership
- Corrections in a High Threat Environment
- Prison Intel/Security Threat Group Management
- Correctional Industries
- Female Offender Management
- Vulnerable Groups
- Probation-Parole
- Train the Trainers

The mission for INL’s correctional programs is to assist nations seeking meaningful change, to develop and sustain their capacities to operate prisons and correctional systems that are safe, secure, humane and transparent, and conform to internationally accepted standards. The ICMTC is key in assisting INL with achieving this important goal.



# CCi Financials

For Fiscal Years Ended June 30, 2019 and 2018 unaudited <sup>(NOTE 1)</sup>

COLORADO CORRECTIONAL INDUSTRIES STATEMENT OF NET POSITION	6/30/19	6/30/18
<b>CURRENT ASSETS:</b>		
Cash and Pooled Cash <sup>(NOTE 2)</sup>	\$944,255	\$3,515,936
Other Receivables, net	1,160,654	1,570,333
Due from Other Governments	1,878,584	1,658,461
Due from Other Funds	3,930,692	580,907
Inventories	11,365,044	10,847,978
<b>TOTAL CURRENT ASSETS</b>	<b>\$19,279,229</b>	<b>\$18,173,615</b>
<b>NONCURRENT ASSETS:</b>		
Other Long Term Assets	\$1,437,898	\$1,987,241
Depreciable and Capital Assets and Infrastructure, net	3,580,488	3,678,672
Land and Nondepreciable Infrastructure	940,730	940,730
<b>TOTAL NONCURRENT ASSETS</b>	<b>\$5,959,116</b>	<b>\$6,606,643</b>
<b>TOTAL ASSETS</b>	<b>\$25,238,345</b>	<b>\$24,780,258</b>
<b>CURRENT LIABILITIES:</b>		
Accounts Payable and Accrued Liabilities	\$6,773,224	\$4,259,589
Compensated Absences Payable	140,200	79,500
Deferred Federal Revenue	372,753	269,235
Other Current Liabilities	23,406	18,576
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$7,309,583</b>	<b>\$4,626,900</b>
<b>NONCURRENT LIABILITIES:</b>		
Accrued Compensated Absences	\$1,115,000	\$1,206,165
<b>TOTAL LIABILITIES</b>	<b>\$8,424,583</b>	<b>\$5,833,065</b>
<b>NET POSITION:</b>		
Net Investment in Capital Assets	\$4,521,218	\$4,619,402
Unrestricted	12,292,544	14,327,791
<b>TOTAL NET POSITION</b>	<b>\$16,813,762</b>	<b>\$18,947,193</b>
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION	6/30/19	6/30/18
<b>OPERATING REVENUES:</b>		
Sales of Goods and Services	\$44,792,786	\$52,794,917
Federal Grants and Contracts	3,613,933	3,369,100
Other Revenues	245,236	241,619
<b>TOTAL OPERATING REVENUES</b>	<b>\$48,651,955</b>	<b>\$56,405,636</b>
<b>OPERATING EXPENSES:</b>		
Raw Materials and Supplies	\$24,430,705	\$31,890,606
Salaries and Fringe Benefits	13,500,908	12,757,741
Operating & Travel <sup>(NOTE 3)</sup>	8,220,208	9,360,133
Depreciation	435,233	459,817
Grant Expenditures	3,880,819	4,484,669
<b>TOTAL OPERATING EXPENSES</b>	<b>\$50,467,873</b>	<b>\$58,952,966</b>
<b>NET OPERATING REVENUE / (LOSS)</b>	<b>\$(1,815,918)</b>	<b>\$(2,547,330)</b>
<b>NON-OPERATING REVENUES AND (EXPENSES):</b>		
Investment Income (Loss)	\$74,076	\$(17,850)
Rental Income (Loss)	33,010	10,118
Gifts and Donations	4,480	1,542
<b>TOTAL NON-OPERATING REVENUES (EXPENSES):</b>	<b>\$111,566</b>	<b>\$(6,190)</b>
<b>INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS</b>	<b>\$(1,704,352)</b>	<b>\$(2,553,520)</b>
<b>OPERATING TRANSFERS</b>		
Transfers-Out to General Fund <sup>(NOTE 4)</sup>	\$(429,080)	\$(408,889)
<b>TOTAL OPERATING TRANSFERS</b>	<b>\$(429,080)</b>	<b>\$(408,889)</b>
<b>CHANGE IN NET POSITION</b>	<b>\$(2,133,432)</b>	<b>\$(2,962,409)</b>
<b>NET POSITION - FISCAL YEAR BEGINNING</b>	<b>\$18,947,194</b>	<b>\$21,909,603</b>
<b>NET POSITION - FISCAL YEAR ENDING</b>	<b>\$16,813,762</b>	<b>\$18,947,194</b>

COLORADO CORRECTIONAL INDUSTRIES STATEMENT OF CASH FLOWS	6/30/19	6/30/18
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Fees for Service	\$7,745,727	\$8,294,365
Sales of Products	33,824,704	43,361,782
Gifts, Grants, Donations (Federal Grant)	3,779,577	3,605,124
Income from Property (Rent)	33,010	10,118
Other Sources	245,236	241,619
Employees	(13,603,239)	(12,632,924)
Suppliers	(29,788,275)	(36,533,105)
<b>Grant Expenses</b>	<b>(3,880,819)</b>	<b>(4,484,669)</b>
Other	(240,030)	(314,543)
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<b>\$(1,884,109)</b>	<b>\$1,547,767</b>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:</b>		
Transfers-Out to the General Fund	\$(429,080)	\$(408,889)
Gifts, Grants, Donations not for Capital Use	4,480	1,542
<b>NET CASH (USED) BY NONCAPITAL FINANCING ACTIVITIES</b>	<b>\$(424,600)</b>	<b>\$(407,347)</b>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Purchases of Capital Assets	(337,048)	(429,807)
<b>NET CASH (USED) BY CAPITAL RELATED FINANCING ACTIVITIES</b>	<b>\$(337,048)</b>	<b>\$(429,807)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Interest and Dividends on Investments	\$21,924	\$27,642
Increase (Decrease) from Unrealized Gain (Loss) on Investments	52,152	(45,492)
<b>NET CASH FLOWS PROVIDED BY INVESTING ACTIVITIES</b>	<b>\$74,076</b>	<b>\$(17,850)</b>
<b>NET INCREASE (DECREASE) IN CASH AND POOLED CASH</b>	<b>\$(2,571,681)</b>	<b>\$692,763</b>
<b>CASH AND POOLED CASH , FISCAL YEAR BEGINNING</b>	<b>\$3,515,936</b>	<b>\$2,823,173</b>
<b>CASH AND POOLED CASH, FISCAL YEAR END</b>	<b>\$944,255</b>	<b>\$3,515,936</b>
<b>RECONCILIATION OF NET OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>		
Net Operating Income (Loss)	\$(1,815,918)	\$(2,547,330)
Adjustments to Reconcile Net Operating (Loss) to Net Cash Provided (Used) by Operating Activities:		
Depreciation	435,233	459,817
Rents	33,010	10,118
Compensated Absences	(30,465)	(8,031)
Changes in Assets and Liabilities Related to Operating Activities		
(Increase) Decrease in Operating Receivables	(3,160,229)	(742,460)
(Increase) Decrease in Inventories	32,277	6,165,557
Increase (Decrease) in Accounts Payable	2,513,635	(1,535,943)
Increase (Decrease) in Other Operating Liabilities	108,348	(253,961)
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<b>\$(1,884,109)</b>	<b>\$1,547,767</b>

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NOTE 1 The underlying balances are audited in the statewide financial audit.

NOTE 2 Cash and pooled cash is defined as cash-on-hand, demand deposits, certificates of deposit, pooled cash with State Treasurer (at fair market value), and warrants payable.

NOTE 3 Operating and Travel expenses include costs for packaging materials, transportation charges, office supplies and equipment, maintenance, travel, worker's compensation insurance, legal services, liability and property insurance, and other operating expenses.

NOTE 4 Operating transfer-out to the General Fund are costs reimbursed to the general fund for support services.

# Canteen Financials

For Fiscal Years Ended June 30, 2019 and 2018 unaudited <sup>(NOTE 1)</sup>

CANTEEN ENTERPRISE FUND STATEMENT OF NET POSITION	6/30/19	6/30/18
<b>CURRENT ASSETS:</b>		
Cash and Pooled Cash <sup>(NOTE 2)</sup>	\$7,559,087	\$8,674,986
Other Receivables, net	0	0
Inventories	672,223	698,889
<b>TOTAL CURRENT ASSETS</b>	<b>\$8,231,310</b>	<b>\$9,373,875</b>
<b>NONCURRENT ASSETS:</b>		
Depreciable and Capital Assets and Infrastructure, net	\$1,971,744	\$1,375,054
<b>TOTAL NONCURRENT ASSETS</b>	<b>1,971,744</b>	<b>1,375,054</b>
<b>TOTAL ASSETS</b>	<b>\$10,203,054</b>	<b>\$10,748,929</b>
<b>CURRENT LIABILITIES:</b>		
Accounts Payable and Accrued Liabilities	\$1,269,573	\$1,614,294
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$1,269,573</b>	<b>\$1,614,294</b>
<b>NONCURRENT LIABILITIES:</b>		
Accrued Compensated Absences	\$238,674	\$241,521
<b>TOTAL LIABILITIES</b>	<b>\$1,508,247</b>	<b>\$1,855,815</b>
<b>NET POSITION:</b>		
Net Investment in Capital Assets	\$1,971,744	\$1,375,054
Unrestricted	6,723,063	7,518,060
<b>TOTAL NET POSITION</b>	<b>\$8,694,807</b>	<b>\$8,893,114</b>
<b>STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION</b>	<b>6/30/19</b>	<b>6/30/18</b>
<b>OPERATING REVENUES:</b>		
SalesCanteen and Similar Activities	\$19,446,916	\$18,409,827
Other Revenues	829,913	965,953
<b>TOTAL OPERATING REVENUES</b>	<b>\$20,276,829</b>	<b>\$19,375,780</b>
<b>OPERATING EXPENSES:</b>		
Cost of Goods Sold	\$14,292,791	\$13,771,399
Salaries and Fringe Benefits	2,303,882	2,146,848
Operating & Travel <sup>(NOTE 3)</sup>	1,075,366	1,003,033
Depreciation	114,546	96,723
<b>TOTAL OPERATING EXPENSES</b>	<b>\$17,786,585</b>	<b>\$17,018,003</b>
<b>NET OPERATING REVENUE / (LOSS)</b>	<b>\$2,490,244</b>	<b>\$2,357,777</b>
<b>NON-OPERATING REVENUES AND (EXPENSES):</b>		
Offender Benefits	\$(2,990,080)	\$(1,819,409)
Investment Income	380,738	49,857
<b>Gain/Loss on Sale or Impairment of Capital Assets</b>	<b>2,055</b>	<b>–</b>
<b>TOTAL NON-OPERATING REVENUES (EXPENSES):</b>	<b>\$(2,607,287)</b>	<b>\$(1,769,552)</b>
<b>INCOME BEFORE OPERATING TRANSFERS</b>	<b>\$(117,043)</b>	<b>\$588,225</b>
<b>OPERATING TRANSFERS</b>		
Transfers-Out to General Fund <sup>(NOTE 4)</sup>	\$(81,265)	\$(69,649)
<b>TOTAL OPERATING TRANSFERS</b>	<b>\$(81,265)</b>	<b>\$(69,649)</b>
<b>CHANGE IN NET POSITION</b>	<b>\$(198,308)</b>	<b>518,576</b>
<b>NET POSITION – FISCAL YEAR BEGINNING</b>	<b>\$8,893,114</b>	<b>\$8,374,538</b>
<b>NET POSITION – FISCAL YEAR ENDING</b>	<b>\$8,694,806</b>	<b>\$8,893,114</b>

CANTEEN ENTERPRISE FUND STATEMENT OF CASH FLOWS	6/30/19	6/30/18
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Sales of Canteen Items and Similar Activities	\$19,446,916	\$18,418,313
Other Revenues	829,913	965,953
Employees	(2,306,729)	(2,150,961)
Suppliers	(15,686,213)	(13,892,542)
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<b>\$2,283,887</b>	<b>\$3,340,763</b>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:</b>		
Offender Benefits	\$(2,990,080)	\$(1,819,409)
Transfers-Out to the General Fund	(81,265)	(69,649)
<b>NET CASH (USED) BY NONCAPITAL FINANCING ACTIVITIES</b>	<b>\$(3,071,345)</b>	<b>\$(1,889,058)</b>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Purchases of Capital Assets	\$(709,179)	\$(13,874)
<b>NET CASH (USED) BY CAPITAL RELATED FINANCING ACTIVITIES</b>	<b>\$(709,179)</b>	<b>\$(13,874)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Interest and Dividends on Investments	\$236,386	\$154,286
Increase (Decrease) from Unrealized Gain (Loss) on Investments	144,352	(104,429)
<b>NET CASH FLOWS PROVIDED BY INVESTING ACTIVITIES</b>	<b>\$380,738</b>	<b>\$49,857</b>
<b>NET INCREASE (DECREASE) IN CASH AND POOLED CASH</b>	<b>\$(1,115,899)</b>	<b>\$1,487,688</b>
<b>CASH AND POOLED CASH , FISCAL YEAR BEGINNING</b>	<b>\$8,674,986</b>	<b>\$7,187,298</b>
<b>CASH AND POOLED CASH, FISCAL YEAR END</b>	<b>\$7,559,087</b>	<b>\$8,674,986</b>
<b>RECONCILIATION OF NET OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>		
Net Operating Income	\$2,490,244	\$2,357,777
Adjustments to Reconcile Net Operating (Loss) to Net Cash Provided (Used) by Operating Activities:		
Depreciation	114,546	96,723
Compensated Absences	(2,847)	(4,113)
Net Changes in Assets and Liabilities Related to Operating Activities:		
(Increase) Decrease in Operating Receivables	0	8,486
(Increase) Decrease in Inventories	26,666	54,633
Increase (Decrease) in Accounts Payable	(344,722)	827,257
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<b>\$2,283,887</b>	<b>\$3,340,763</b>

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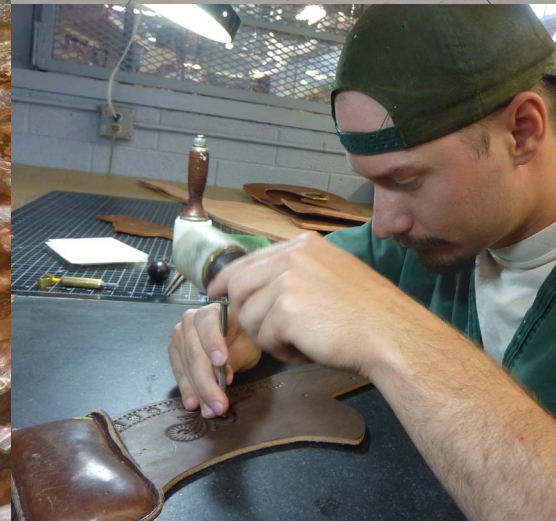
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